

THE STRATCO SHED *Advantage*

INSTALLATION + BEST MATERIALS + FAST LOCAL MANUFACTURE + CERTIFIED + FINANCE OPTIONS + DEPOSIT TERMS



USING AUSTRALIAN STEEL

STRATCO



- Full BlueScope material and colour range available for all Garage Designs.
- All Garages supported with a Stratco **Manufacturer's Warranty**.
- Long history with Garage Manufacturing and producing structures that stand the test of time.
- Stratco Garages truly are 'Australian Made'.
- **COLORBOND® steel range**, including the attractive matt finish, is available for all Garage Designs.

COMPETITORS



- Not all competitors using BlueScope steel.
- Cannot offer full colour range.
- Warranty is not with the company you purchase from, have to jump through many hoops to resolve.

MORE CLADDING CHOICES

STRATCO



- Stratco offer a **variety of cladding thicknesses** to provide the customer with a huge range of double or single sided colour options to choose from.
- All cladding and framework **material thicknesses** are **designed, tested and independently engineered** in conjunction with current **Australian Standards**.
- Stratco offers **architectural cladding profiles** including selected Stratco Hiland Tray standing seam cladding to turn the humble shed into a **design statement for your backyard**.
- **Engineering for bespoke cladding materials** – The Stratco engineering team can design your shed to accommodate a variety of cladding types including fibre cement sheeting and brick feature walls designed by others.

COMPETITORS



- Traditionally use one material gauge with potential for colour limitations.

A TRUE LOCAL WITH A PROVEN TRACK RECORD

STRATCO



- All Stratco Garages are **manufactured locally at our Gepps Cross Factory*** to give your customer peace of mind that they are dealing with Garage Experts.
- Stratco has a **proud history of manufacturing** steel products within South Australia.
- **Manufacturing since 1948**.

**Bought in products excluded – Roller Doors, Glass Windows & Doors, etc.*

COMPETITORS



- Often manufacture their Garages in other states and then transport product across thousands of kilometres.
- On occasion will manufacture stock lengths interstate and 'Cut Down' the material locally.
- No local displays, technical support or assistance in some cases where products are manufactured interstate.

GET YOUR SHED FASTER

STRATCO



- As Stratco does **manufacture locally** we are committed to being able to deliver a Garage in the shortest possible time - current manufacturing times are the **fastest in the SA Market**.

COMPETITORS



- Customers often given 'Rough Dates' when ordering with lead times exceeding 12 weeks very common.

MANUFACTURING SINCE **1948**

AUSTRALIAN OWNED
AND MANUFACTURED 



CAN ARRANGE INSTALLATION FOR YOU

STRATCO



- Stratco offers an installation solution for the Garages we sell.
- Estimates completed in store with customer.
- **Authorised Installers** with decades of experience installing Stratco Garages.
- Installs **coordinated by Stratco**, not left to the customer to source.

COMPETITORS



- No current offer.
- At best, business cards handed out before commitment with most simply providing a name once a deposit is paid.

FAST AND SMOOTH COUNCIL APPROVAL

STRATCO



- Stratco are proud to have a full set of Garage Span Tables which are **independently certified** to assist with council approval as well as give the customer confidence that they are purchasing a quality product.
- **Span Tables** for standard designs are **available on day of purchase** with no additional wait time required so the customer can submit their project to the council for approval.
- Independent Certification means you do not need to have the council seek further clarification on the structure **saving time when seeking council approval**.
- Peace of mind that all **Stratco Garages meet all relevant Australian Standards**.
- Stratco offer **engineering for non-standard and custom designs** that fall outside of standard span tables, including the relevant state certifications if required.

COMPETITORS



- Engineering often unseen when asking for and not proudly published.
- Independent Certification possibly required due to complete range of designs not checked.
- Council approval may take longer if engineering not provided with the independent certification.
- Lack of Independent Certification could mean engineering is required to be updated to meet all Australian Standards.

FINANCE OPTIONS TO HELP YOU GET IT NOW!

STRATCO



- Stratco will be able to assist you complete your project by offering an **Interest Free Finance Offer** with a variety of reputable providers.
- We can assist the customer in store and discuss the options with our **trained Team Members**.

COMPETITORS



- Interest Free Finance offers not available at all competitors.
- Often simply encouraged to 'get a bank loan' to complete the transaction.

PEACE OF MIND WITH REFUNDABLE DEPOSITS

STRATCO

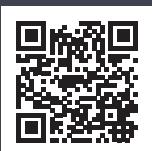


- Stratco understand that obtaining council approval is required with a majority of Garage purchases and that this process can take time. The final approval can be influenced by external factors which is why we offer a **100% refund on all deposits** if the project is declined by council.

COMPETITORS



- Deposits often not refunded regardless of reason for the project no longer going ahead.



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How To.

